



The Helping Hand

"Come unto me, all ye that labor and are heavy laden, and I will give you rest" (Matthew 11:28)

Head, Partnerships

Job Description

- Develop market-specific strategies to meet P/L targets and marketing budget.
- Drive fundraising and programs across digital and traditional marketing platforms.
- Identify new fundraising and program opportunities to acquire new donors and volunteers. Ensure compliance with the 30-70 cost efficiency ratio and due diligence work framework in the Finance Manual.
- Implement initiatives to cultivate planned giving.
- Develop new distribution channels and bundling opportunities.
- Increase donor and volunteer engagement by cultivating and building relationships with current and future donors to generate greater donations and encourage the spirit of Christian giving.
- Develop and manage proposals and presentations to charitable trusts, foundations, corporates and high net worth individuals to garner long term financial support for THH's programs and services.
- Manage relationship with relevant authorities, corporates, foundations, community partners and individual donors to ensure effective management of sponsorship programmes, including timely reports and updates.
- Collaborate across departments to create integrated advertising packages to partners by leveraging on our Trophies of Grace through the THH brand.

Job Grade extracted from NCSS Salary Guidelines

Senior Executive to Manager grade - \$4k to \$5k per month